

| Deagle Electrical Corp.     |                        |       |               | Sanibel Electrical Corp     |                        |       |               |
|-----------------------------|------------------------|-------|---------------|-----------------------------|------------------------|-------|---------------|
| Licensed Electrician        |                        |       |               | Licensed Electrician        |                        |       |               |
|                             | Bid Price              | Hours | Total         |                             | Bid Price              | Hours | Total         |
| Year 1                      | \$ 114.00              | 3,000 | \$ 342,000.00 | Year 1                      | \$ 93.00               | 3,000 | \$ 279,000.00 |
| Year 2                      | \$ 115.00              | 3000  | \$ 345,000.00 | Year 2                      | \$ 93.00               | 3000  | \$ 279,000.00 |
| Year 3                      | \$ 116.00              | 3000  | \$ 348,000.00 | Year 3                      | \$ 93.00               | 3000  | \$ 279,000.00 |
|                             |                        |       |               |                             |                        |       |               |
| Electrician Helper          |                        |       |               | Electrician Helper          | Bid Price              | Hours | Total         |
| Year 1                      | \$ 47.00               | 3000  | \$ 141,000.00 | Year 1                      | \$ 70.00               | 3000  | \$ 210,000.00 |
| Year 2                      | \$ 47.00               | 3000  | \$ 141,000.00 | Year 2                      | \$ 70.00               | 3000  | \$ 210,000.00 |
| Year 3                      | \$ 47.00               | 3000  | \$ 141,000.00 | Year 3                      | \$ 70.00               | 3000  | \$ 210,000.00 |
|                             |                        |       |               |                             |                        |       |               |
| Year 1 Materials Fixed Cost | \$ 30,000.00           |       |               | Year 1 Materials Fixed Cost | \$ 30,000.00           |       |               |
| Year 2 Materials Fixed Cost | \$ 30,000.00           |       |               | Year 2 Materials Fixed Cost | \$ 30,000.00           |       |               |
| Year 3 Materials Fixed Cost | \$ 30,000.00           |       |               | Year 3 Materials Fixed Cost | \$ 30,000.00           |       |               |
|                             |                        |       |               |                             |                        |       |               |
| Mark up %                   | 10.00%                 |       |               | Percentage Off              | 10.00%                 |       |               |
| Mark up %                   | 10.00%                 |       |               | Percentage Off              | 10.00%                 |       |               |
| Mark up %                   | 10.00%                 |       |               | Percentage Off              | 10.00%                 |       |               |
|                             |                        |       |               |                             |                        |       |               |
| Year 1 Total                | \$ 516,000.00          |       |               | Year 1 Total                | \$ 516,000.00          |       |               |
| Year 2 Total                | \$ 519,000.00          |       |               | Year 2 Total                | \$ 516,000.00          |       |               |
| Year 3 Total                | \$ 522,000.00          |       |               | Year 3 Total                | \$ 516,000.00          |       |               |
|                             |                        |       |               |                             |                        |       |               |
| <u>Grand Total</u>          | <u>\$ 1,557,000.00</u> |       |               | <u>Grand Total</u>          | <u>\$ 1,548,000.00</u> |       |               |

\*Percentage off or % markup was applied to the materials fixed cost.